Fact-finding Questions for RFA #2020-034 Virtual Learning for Digital Health

Q. Is there a particular area of interest for virtual learning and convening (e.g., what you need to work remotely, establishing a virtual culture, leadership, virtual workshops, etc.)

A. We are interested in anything that is considered a best practice for virtual learning and will ensure a successful virtual learning experience.

Q. Objective 2 states that the team hopes to digitize prioritized existing content. Can you please share more on the trainings you are hoping to digitize (number of training programs, type of content, etc.)?

A. The trainings to be digitized and the number and type will depend on what already exists, time and budget available, match to the needs and priorities of the PEPFAR teams, as well as the global digital health community.

Q. What types of devices/technologies do you envision developing content for? E.g., basic phone, smart phone, tablet, PC; online/offline?

A. The content may eventually be offered through multiple modalities but we will target web and mobile devices (tablets, smart phones).

Q. Where do you envision hosting this content? Is there an existing learning management system (LMS) that exists to host?

A. No LMS is identified at this time. You may make recommendations or assumptions and cite them in your application.

Q. Do you envision integrating/interoperating with existing digital learning platforms for health (e.g., Last Mile Health's Community Health Academy, Amref's eCampus, etc.)?

A. We would be interested in options that will not preclude integration with these (and similar) platforms.

Q. Are there specific milestones that we should be aware of when planning the timeline for specific deliverables?

A. Please define the milestones as they relate to the effort to produce the deliverables.

Q. Is there any concern with providing a firm fixed price budget? Further, as not on a cost accounting system, is there a concern with providing loaded rates as the labor build vs. actual salary data? Also, as we do not have a NICRA, our indirects would be parted of the loaded rate. Can you please confirm if this is acceptable?

A. A fixed firm budget that only provides a deliverable with associated payment value would not adhere to the cost application requirements outlined in V, please review "Required Elements" of this section. However, I encourage you to review the investment process which outlines that the contracting vehicle is determined during the pre-subaward phase for the selected applicant(s). The contracting vehicle and

will largely be informed by the funder expectations out of the technical scope, but will also be informed by PATH's subrecipient risk assessment. Regarding labor rates, the evaluation committee will conduct an analysis to determine if all quoted prices are reasonable. In addition, as noted in the [investment process](#) shared above, during the pre-subaward phase, additional cost-basis validation may be requested. In absence of a negotiated indirect cost rate agreement (NICRA) with the US government, we encourage applicants to direct charge costs and include as part of the itemization of all other costs, which is frequently incorporated within the "Other Direct Costs" budget category.